<u>Classical Conditioning (Pavlovian Conditioning):</u> A type of learned response in which a neutral object comes to elicit a response when it is associated with a stimulus that already produces a response (page 226).

Examples of Classical Conditioning:

Pavlov's dogs	"That was easy"	Advertising	Little Albert	Feeling good (or sad) when you hear a song
Indeed Controllations The Management of the State of Controllations The Management of Controllations	easy	Cico	Figure 3.3 Hotore buyy/Notan, Asychology, be, st 2018 Worth Publishers Benjinaln Horris	

That was Easy



US →	UR	NS	CS →	CR

US = unconditioned stimulus = unlearned "cause"

UR = unconditioned response = unlearned "effect"

The US that leads to the UR is a "cause" and "effect" that naturally occurs.

NS = neutral stimulus = a stimulus that initially has no effect on behavior.

CS = conditioned stimulus = learned "cause"

CR = conditioned response = learned "effect"

The CS that leads to the CR is a "cause" and "effect" is acquired or learned.

Classical Conditioning and Advertising

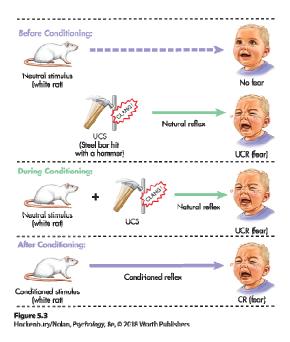


US →	UR	NS	CS →	CR

Fear and Classical Conditioning

The acquisition of fears can be explain and treated through classical conditioning.

Fear and classical conditioning--Little Albert:



People can develop a fear of Tuesdays, dentists, cars, dogs, haunted houses, school, flying, cruise ships, the postman, etc.



US →	UR	NS	CS →	CR

FIGURE 5.7

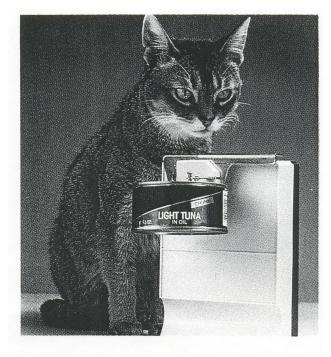
Classical Conditioning: Useful for Practical Purposes

Classical conditioning has many practical applications.



" GO RUN THE ELECTRIC CAN OPENER SO HE'LL GET OFF MY CHAIR. "

(Source: George Crenshaw/Post Dispatch Features.)



In rapt contemplation

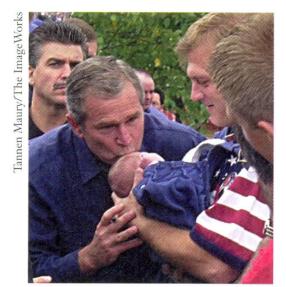
There is nothing inscrutable about this young tiger cat. Cognitive theorists explain her conditioned response on the basis of expectancy: The sound of the can being attached to the opener permits her to predict the arrival of food.

Elements of Classical Conditioning

<u>Classical Conditioning (Pavlovian Conditioning):</u> A type of learned response in which a neutral object comes to elicit a response when it is associated with a stimulus that already produces a response (page 226).

Identify the <u>US</u>, <u>UR</u>, <u>neutral stimulus</u>, <u>CS</u> and <u>CR</u>

- (1) Before each of his chemotherapy sessions, Allen, a young cancer patient, is given a bowl of ice cream. The chemotherapy makes Allen nauseated. Now just seeing the bowl of ice cream makes him feel queasy.
- (2) Frank loved to swim in the lake near his house. After swimming in the lake one afternoon, he discovered two big slimy, bloodsucking leeches firmly attached to his leg. He was revolted as he pulled the slimy leeches off his leg. Now every time he passes the lake, he shudders in disgust.
- (3) Every time two-year-old Jodie heard the doorbell ring she raced to open the front door. On Halloween night, Jodie answered the doorbell and encountered a scary monster with nine flashing eyes. Jodie screamed in fear and ran away. Now Jodie screams and hides whenever the doorbell rings.





Classical conditioning in action. Have you every wondered why politicians kiss babies? Or why beautiful women are so often used to promote products?

Using the process of classical conditioning, explain why politicians kiss babies or why beautiful women are often used to promote products.

What is the

US →	UR	NS	CS →	CR

USPS versus UPS



Which one are people more likely to feel better about?



Explain your answer

How Can Classical Conditioning Explain the Feeling people have about Haunted Houses?



US →	UR	NS	CS →	CR

Classical Conditioning and Visiting the Dentist

Most of us don't like going to the dentist, and avoid going to the dentist. Using classical conditioning, figure out and identify the US, UR, NS, CS and CR.



Why is knowing about classical conditioning in this situation important?

Understanding Classical Conditioning



As a grown-up I've learned that all the "Christmas magic" I felt as a kid was really a mom who loved me so damn much.

US →	UR	NS	CS →	CR

Understanding Classical Conditioning

- Why is learning about this important?
- How does this help us understand stress during (American/Western culture) holidays?
 - How would this explain someone else's different emotions during (American/Western culture) holidays?