available to all. Keeping most people unaware that freedom of confident action is there for just a small number of people props up those in power, and serves to keep power in the hands of the same groups that have most of it already.

Though systemic change takes many decades, there are pressing questions for me and I imagine for some others like me if we raise our daily consciousness on the perquisites of being light-skinned. What will we do with such knowledge? As we know from watching men, it is an open question whether we will choose to use unearned advantage to weaken hidden systems of advantage, and whether we will use any of our arbitrarily-awarded power to try to reconstruct power systems on a

broader base.



# Class in America: Myths and Realities (2000).

## **Gregory Mantsios**

People in the United States don't like to talk about class. Or so it would seem. We don't speak about class privileges, or class oppression, or the class nature of society. These terms are not part of our everyday vocabulary, and in most circles they are associated with the language of the rhetorical fringe. Unlike people in most other parts of the world, we shrink from using words that classify along economic lines or that point to class distinctions: phrases like "working class," "upper class," and "ruling class" are rarely uttered by Americans.

For the most part, avoidance of class-laden vocabulary crosses class boundaries. There are few among the poor who speak of themselves as lower class; instead, they refer to their race, ethnic group, or geographic location. Workers are more likely to identify with their employer, industry, or occupational group than with other workers, or with the working class.1

Neither are those at the other end of the economic spectrum likely to use the word "class." In her study of thirty-eight wealthy and socially prominent women, Susan Ostrander asked participants if they considered themselves members of the upper class. One participant responded, "I hate to use the word 'class.' We are responsible, fortunate people, old families, the people who have something."

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Another said, "I hate [the term] upper class. It is so non-upper class to use it. I just call it 'all of us,' those who are wellborn."2

It is not that Americans, rich or poor, aren't keenly aware of class differencesthose quoted above obviously are; it is that class is not in the domain of public discourse. Class is not discussed or debated in public because class identity has been stripped from popular culture. The institutions that shape mass culture and define the parameters of public debate have avoided class issues. In politics, in primary and secondary education, and in the mass media, formulating issues in terms of class is unacceptable, perhaps even un-American.

There are, however, two notable exceptions to this phenomenon. First, it is acceptable in the United States to talk about "the middle class." Interestingly enough, such references appear to be acceptable precisely because they mute class differences. References to the middle class by politicians, for example, are designed to encompass and attract the broadest possible constituency. Not only do references to the middle class gloss over differences, but these references also avoid

any suggestion of conflict or exploitation.

This leads us to the second exception to the class-avoidance phenomenon. We are, on occasion, presented with glimpses of the upper class and the lower class (the language used is "the wealthy" and "the poor"). În the media, these presentations are designed to satisfy some real or imagined voyeuristic need of "the ordinary person." As curiosities, the ground-level view of street life and the inside look at the rich and the famous serve as unique models, one to avoid and one to aspire to. In either case, the two models are presented without causal relation to each other: one is not rich because the other is poor. Similarly, when social commentators or liberal politicians draw attention to the plight of the poor, they do so in a manner that obscures the class structure and denies class exploitation. Wealth and poverty are viewed as one of several natural and inevitable states of being: differences are only differences. One may even say differences are the American way, a reflection of American social diversity.

We are left with one of two possibilities: either talking about class and recognizing class distinctions are not relevant to U.S. society, or we mistakenly hold a set of beliefs that obscure the reality of class differences and their impact on people's lives.

Let us look at four common, albeit contradictory, beliefs about the United

States.

Myth 1: The United States is fundamentally a classless society. Class distinctions are largely irrelevant today, and whatever differences do exist in economic standing are, for the most part, insignificant. Rich or poor, we are all equal in the eyes of the law, and such basic needs as health care and education are provided to all regardless of economic standing.

Myth 2: We are, essentially, a middle-class nation. Despite some variations in economic status, most Americans have achieved relative affluence in what is

widely recognized as a consumer society.

Myth 3: We are all getting richer. The American public as a whole is steadily moving up the economic ladder, and each generation propels itself to greater economic ...ell-being. Despite some fluctuations, the U.S. position in the global economy has brought previously unknown prosperity to most, if not all, North Americans.

Myth 4: Everyone has an equal chance to succeed. Success in the United States requires no more than hard work, sacrifice, and perseverance: "In America, anyone can become a millionaire; it's just a matter of being in the right place at the right time."

In trying to assess the legitimacy of these beliefs, we want to ask several important questions. Are there significant class differences among Americans? If these differences do exist, are they getting bigger or smaller, and do these differences have a significant impact on the way we live? Finally, does everyone in the United States really have an equal opportunity to succeed?

#### The Economic Spectrum

We will begin by looking at differences. An examination of available data reveals that variations in economic well-being are in fact immense. Consider the following:

- The wealthiest 20 percent of the American population holds 85 percent of the total household wealth in the country. That is, they own nearly seveneighths of all the consumer durables (such as houses, cars, and stereos) and financial assets (such as stocks, bonds, property, and savings accounts).<sup>3</sup>
- Approximately 144,000 Americans, or 0.1 percent of the adult working population, earn more than \$1 million annually, with many of these individuals earning over \$10 million and some earning over \$100 million annually. It would take the average American, earning \$34,000 per year, more than 65 lifetimes to earn \$100 million.<sup>4</sup>

Affluence and prosperity are clearly alive and well in certain segments of the United States population. However, this abundance is in contrast to the poverty and despair that is also prevalent in the United States. At the other end of the spectrum:

- A total of 13 percent of the American population—that is, one of every eight<sup>5</sup>—live below the government's official poverty line (calculated in 1999 at \$8,500 for an individual and \$17,028 for a family of four).<sup>6</sup> These poor include a significant number of homeless people—approximately two million Americans.
- Approximately one out of every five children in the United States under the age of eighteen lives in poverty.<sup>7</sup>

The contrast between rich and poor is sharp, and with nearly one-third of the American population living at one extreme or the other, it is difficult to argue that we live in a classless society. The income gap between rich and poor in the United States (measured as the percentage of total income held by the wealthiest 20 percent of the population versus the poorest 20 percent) is approximately 11 to 1, one

of the highest ratios in the industrialized world. The ratio in Jap. and Germany, by contrast, is 4 to 1.8

Reality 1: There are enormous differences in the economic status of American citizens. A sizable proportion of the U.S. population occupies opposite ends of the economic spectrum.

In the middle range of the economic spectrum:

- Sixty percent of the American population hold less than 4 percent of the nation's wealth.
- While the real income of the top 1 percent of U.S. families skyrocketed by 89 percent during the economic growth period from 1977 to 1995, the income of the middle fifth of the population actually declined by 13 percent during that same period. <sup>10</sup> This led one prominent economist to describe economic growth as a "spectator sport for the majority of American families." <sup>11</sup>

The level of inequality is sometimes difficult to comprehend fully with dollar figures and percentages. To help his students visualize the distribution of income, the well-known economist Paul Samuelson asked them to picture an income pyramid made of children's blocks, with each layer of blocks representing \$1,000. If we were to construct Samuelson's pyramid today, the peak of the pyramid would be much higher than the Eiffel Tower, yet almost all of us would be within six feet of the ground. <sup>12</sup> In other words, the distribution of income is heavily skewed; a small minority of families take the lion's share of national income, and the remaining income is distributed among the vast majority of middle-income and low-income families. Keep in mind that Samuelson's pyramid represents the distribution of income, not wealth. The distribution of wealth is skewed even further.

Reality 2: The middle class in the United States holds a very small share of

the nation's wealth, and its income—in constant dollars—is declining.

Lottery millionaires and celebrity salaries notwithstanding, evidence suggests that the level of inequality in the United States is getting higher. Census data show the gap between the rich and the poor to be the widest since the government began collecting information in 1947. Furthermore, the percentage of households earning between \$25,000 and \$75,000 has been falling steadily since 1969, while the percentage of households earning less than \$25,000 has actually increased between 1989 and 1997. And economic polarization is expected to increase over the next several decades. 14

Reality 3: The middle class is shrinking in size, and the gap between rich and poor is bigger than it has ever been.

### American Life-Styles

At last count, nearly 35 million Americans across the nation lived in unrelenting poverty. 15 Yet, as political scientist Michael Harrington once commented,

"America has the best dressed poverty the world has ever known." <sup>16</sup> Clothing disguises much of the poverty in the United States, and this may explain, in part, its middle-class image. With increased mass marketing of "designer" clothing and with shifts in the nation's economy from blue-collar (and often better-paying) manufacturing jobs to white-collar and pink-collar jobs in the service sector, it is becoming increasingly difficult to distinguish class differences based on appearance. <sup>17</sup>

Beneath the surface, there is another reality. Let us look at some "typical" and not-so-typical life-styles.

American Profile No. 1

Name:

Harold S. Browning

Father:

manufacturer, industrialist

Mother: Principal child-rearer: prominent social figure in the community

ncipal child-rearer: governess

Primary education: an exc

an exclusive private school on Manhattan's Upper East

Side

Note: a small, well-respected primary school where teachers and administrators have a reputation for nurturing student creativity and for providing the finest ed-

ucational preparation

Supplemental tutoring:

Ambition: "to become President" tutors in French and mathematics

Summer camp: sleep-away camp in northern Connecticut

Note: camp provides instruction in the creative arts,

athletics, and the natural sciences

Secondary education:

a prestigious preparatory school in Westchester County

Note: classmates included the sons of ambassadors, doctors, attorneys, television personalities, and well-

known business leaders

After-school activities: private riding lessons Ambition: "to take over my father's business"

High-school graduation gift: BMW

Family activities:

theater, recitals, museums, summer vacations in

Europe, occasional winter trips to the Caribbean

Note: as members of and donors to the local art museum, the Brownings and their children attend private receptions and exhibit openings at the invitation of the

museum director

Higher education:

an Ivy League liberal arts college in Massachusetts

Major: economics and political science

After-class activities: debating club, college newspaper,

swim team

Ambition: "to become a leader in business"

First full-time job (age 23):

assistant manager of operations, Browning Tool and Die, Inc. (family enterprise)

Subsequent employment:

3 years—executive assistant to the president, Browning Tool and Die

Responsibilities included: purchasing (materials and equipment), personnel, and distribution networks

4 years - advertising manager, Lackheed

Manufacturing (home appliances)

3 years—director of marketing and sales, Comerex,

Inc. (business machines)

Present employment (age 38):

executive vice president, SmithBond and Co. (digital

instruments)

Typical daily activities: review financial reports and computer printouts, dictate memoranda, lunch with clients, initiate conference calls, meet with assistants,

plan business trips, meet with associates

Transportation to and from work: chauffeured company.limousine

Annual salary: \$315,000

Ambition: "to become chief executive officer of the

firm, or one like it, within the next five to ten years"

eighteenth-floor condominium on Manhattan's Upper West Side, eleven rooms, including five spacious bed-

rooms and terrace overlooking river

Interior: professionally designed and accented with elegant furnishings, valuable antiques, and expensive artwork Note: building management provides doorman and elevator attendant; family employs au pair for children and maid for other domestic chores

Second residence:

Present residence:

farm in northwestern Connecticut, used for weekend retreats and for horse breeding (investment/hobby)

Note: to maintain the farm and cater to their needs when they are there, the Brownings employ a part-time maid, groundskeeper, and horse breeder

Harold Browning was born into a world of nurses, maids, and governesses. His world today is one of airplanes and limousines, five-star restaurants, and luxurious living accommodations. The life and life-style of Harold Browning is in sharp contrast to that of Bob Farrell.

American Profile No. 2

Name: Father: Mother Bob Farrell

machinist

retail clerk

Principal child-rearer: Primary education: mother and sitter

a medium-size public school in Queens, New York,

characterized by large class size, outmoded physical facilities, and an educational philosophy emphasizing

basic skills and student discipline Ambition: "to become President"

Supplemental tutoring:

none

Summer camp:

YMCA day camp

Note: emphasis on team sports, arts and crafts

Secondary education:

large regional high school in Queens

Note: classmates included the sons and daughters of carpenters, postal clerks, teachers, nurses, shopkeepers, mechanics, bus drivers, police officers, salespersons After-school activities: basketball and handball in

school park

Ambition: "to make it through college"

High-school graduation gift: \$500 savings bond

Family activities:

family gatherings around television set, bowling, an oc-

casional trip to the movie theater, summer Sundays at

the public beach

Higher education:

a two-year community college with a technical orienta-

Major: electrical technology

After-school activities: employed as a part-time bagger

in local supermarket

Ambition: "to become an electrical engineer"

First full-time job (age 19):

service-station attendant

Note: continued to take college classes in the evening

Subsequent employment:

mail clerk at large insurance firm, manager trainee,

large retail chain

Present employment (age 38):

assistant sales manager, building supply firm

Typical daily activities: demonstrate products, write up product orders, handle customer complaints, check in-

ventory

Transportation to and from work: city subway

Annual salary: \$39,261

Ambition: "to open up my own business"

Additional income: \$6,100 in commissions from evening and weekend work as salesman in local men's

clothing store

Present residence:

the Farrells own their own hom neighborhood in Queens

a working-class

Bob Farrell and Harold Browning live very differently: the life-style of one is privileged; that of the other is not so privileged. The differences are class differences, and these differences have a profound impact on the way they live. They are differences between playing a game of handball in the park and taking riding lessons at a private stable; watching a movie on television and going to the theater; and taking the subway to work and being driven in a limousine. More important, the difference in class determines where they live, who their friends are, how well they are educated, what they do for a living, and what they come to expect from life.

Yet, as dissimilar as their life-styles are, Harold Browning and Bob Farrell have some things in common. They live in the same city, they work long hours, and

they are highly motivated. More important, they are both white males.

Let us look at someone else who works long and hard and is highly motivated. This person, however, is black and female.

American Profile No. 3

Cheryl Mitchell Name:

janitor

waitress Mother:

grandmother Principal child-rearer:

Father:

large public school in Ocean Hill-Brownsville, Primary education:

Brooklyn, New York

Note: rote teaching of basic skills and emphasis on conveying the importance of good attendance, good manners, and good work habits; school patrolled by se-

curity guards

none

Ambition: "to be a teacher"

Supplemental tutoring:

Summer camp: none

Secondary education:

large public school in Ocean Hill-Brownsville

Note: classmates included sons and daughters of hairdressers, groundskeepers, painters, dressmakers, dish-

washers, domestics

After-school activities: domestic chores, part-time em-

ployment as babysitter and housekeeper Ambition: "to be a social worker"

High-school graduation gift: corsage church-sponsored socials

Family activities: Higher education:

one semester of local community college

Note: dropped out of school for financial reasons

First full-time job (age 17): Subsequent employment:

counter clerk, local bakery

file clerk with temporary service agency, supermarket checker

Present employment (age-38):

nurse's aide at a municipal hospital

Typical daily activities: make up hospital beds, clean out bedpans, weigh patients and assist them to the bathroom, take temperature readings, pass out and collect food trays, feed patients who need help, bathe patients, and change dressings

Annual salary: \$14,024

Ambition: "to get out of the ghetto"

Present residence:

three-room apartment in the South Bronx, needs painting, has poor ventilation, is in a high-crime area Note: Cheryl Mitchell lives with her four-year-old son

and her elderly mother

When we look at the lives of Cheryl Mitchell, Bob Farrell, and Harold Browning, we see life-styles that are very different. We are not looking, however, at economic extremes. Cheryl Mitchell's income as a nurse's aide puts her above the government's official poverty line. 18 Below her on the income pyramid are 35 million poverty-stricken Americans. Far from being poor, Bob Farrell has an annual income as an assistant sales manager that puts him in the fifty-first percentile of the income distribution. 19 More than 50 percent of the U.S. population earns less money than Bob Farrell. And while Harold Browning's income puts him in a high-income bracket, he stands only a fraction of the way up Samuelson's income pyramid. Well above him are the 144,000 individuals whose annual salary exceeds \$1 million. Yet Harold Browning spends more money on his horses than Cheryl Mitchell earns in a year.

Reality 4: Even ignoring the extreme poles of the economic spectrum, we find enormous class differences in the life-styles among the haves, the have-nots, and the have-littles.

Class affects more than life-style and material well-being. It has a significant impact on our physical and mental well-being as well.

Researchers have found an inverse relationship between social class and health. Lower-class standing is correlated to higher rates of infant mortality, eye and ear disease, arthritis, physical disability, diabetes, nutritional deficiency, respiratory disease, mental illness, and heart disease. In all areas of health, poor people do not share the same life chances as those in the social class above them. Furthermore, lower-class standing is correlated with a lower quality of treatment for illness and disease. The results of poor health and poor treatment are borne out in the life expectancy rates within each class. Researchers have found that the higher your class standing, the higher your life expectancy. Conversely, they have also found that within each age group, the lower one's class standing, the higher

the death rate; in some age groups, the figures are as much as two and three times as high.<sup>21</sup>

Reality 5: From cradle to grave, class standing has a significant impact on our chances for survival.

The lower one's class standing, the more difficult it is to secure appropriate housing, the more time is spent on the routine tasks of everyday life, the greater is the percentage of income that goes to pay for food and other basic necessities, and the greater is the likelihood of crime victimization.<sup>22</sup> Class can predict chances for both survival and success.

## Class and Educational Attainment

School performance (grades and test scores) and educational attainment (level of schooling completed) also correlate strongly with economic class. Furthermore, despite some efforts to make testing fairer and schooling more accessible, current data suggest that the level of inequity is staying the same or getting worse.

In his study for the Carnegie Council on Children fifteen years ago, Richard De Lone examined the test scores of over half a million students who took the College Board exams (SATs). His findings were consistent with earlier studies that showed a relationship between class and scores on standardized tests; his conclusion: "the higher the student's social status, the higher the probability that he or she will get higher grades." Fifteen years after the release of the Carnegie report, College Board surveys reveal data that are no different: test scores still correlate strongly with family income.

Average Combined Scores by Income (400 to 1600 scale)<sup>24</sup>

Family Income	Median Score
More than \$100,000	1130
\$80,000 to \$100,000	1082
\$70,000 to \$80,000	1058
\$60,000 to \$70,000	1043
\$50,000 to \$60,000	1030
\$40,000 to \$50,000	1011
\$30,000 to \$40,000	986
\$20,000 to \$30,000	954
\$10,000 to \$20,000	907
less than \$10,000	871

These figures are based on the test results of 1,302,903 SAT takers in 1999.

A liture more than twenty years ago, researcher William Sewell showed a positive correlation between class and overall educational achievement. In comparing the top quartile (25%) of his sample to the bottom quartile, he found that students from upper-class families were twice as likely to obtain training beyond high school and four times as likely to attain a postgraduate degree. Sewell concluded: "Socioeconomic background . . . operates independently of academic ability at every stage in the process of educational attainment." 25

Today, the pattern persists. There are, however, two significant changes. On the one hand, the odds of getting into college have improved for the bottom quartile of the population, although they still remain relatively low compared to the top. On the other hand, the chances of completing a college degree have deteriorated markedly for the bottom quartile. Researchers estimate the chances of completing a four-year college degree (by age 24) to be nineteen times as great for the top 25 percent of the population as it is for the bottom 25 percent. "Those from the bottom quartile of family income . . . are faring worse than they have at any time in the 23 years of published Current Population Survey data." 26

Reality 6: Class standing has a significant impact on chances for educational attainment.

Class standing, and consequently life chances, are largely determined at birth. Although examples of individuals who have gone from rags to riches abound in the mass media, statistics on class mobility show these leaps to be extremely rare. In fact, dramatic advances in class standing are relatively few. One study showed that fewer than one in five men surpass the economic status of their fathers. <sup>27</sup> For those whose annual income is in six figures, economic success is due in large part to the wealth and privileges bestowed on them at birth. Over 66 percent of the consumer units with incomes of \$100,000 or more have some inherited assets. Of these units, over 86 percent reported that inheritances constituted a substantial portion of their total assets. <sup>28</sup>

Economist Harold Wachtel likens inheritance to a series of Monopoly games in which the winner of the first game refuses to relinquish his or her cash and commercial property for the second game. "After all," argues the winner, "I accumulated my wealth and income by my own wits." With such an arrangement, it is not difficult to predict the outcome of subsequent games.<sup>29</sup>

Reality 7: All Americans do not have an equal opportunity to succeed. Inheritance laws ensure a greater likelihood of success for the offspring of the wealthy.

### Spheres of Power and Oppression

When we look at society and try to determine what it is that keeps most people down—what holds them back from realizing their potential as healthy, creative, productive individuals—we find institutionally oppressive forces that are largely

beyond their individual control. Class domination is one of the rces. People do not choose to be poor or working class; instead, they are limited and confined by the opportunities afforded or denied them by a social and economic system. The class structure in the United States is a function of its economic system—capitalism, a system that is based on private rather than public ownership and control of commercial enterprises, and on the class division between those who own and control and those who do not. Under capitalism, these enterprises are governed by the need to produce a profit for the owners, rather than to fulfill collective needs.

Racial and gender domination are other such forces that hold people down. Although there are significant differences in the way capitalism, racism, and sexism affect our lives, there are also a multitude of parallels. And although race, class, and gender act independently of each other, they are at the same time very

much interrelated.

On the one hand, issues of race and gender oppression cut across class lines. Women experience the effects of sexism whether they are well-paid professionals or poorly paid clerks. As women, they face discrimination and male domination, as well as catcalls and stereotyping. Similarly, a black man faces racial oppression, is subjected to racial slurs, and is denied opportunities because of his color. Regardless of their class standing, women and members of minority races are confronted with oppressive forces precisely because of their gender, color, or both.

On the other hand, class oppression permeates other spheres of power and oppression, so that the oppression experienced by women and minorities is also differentiated along class lines. Although women and minorities find themselves in subordinate positions vis-à-vis white men, the particular issues they confront may be quite different, depending on their position in the class structure. Inequalities in the class structure distinguish social functions and individual power, and these distinctions carry over to race and gender categories.

Power is incremental, and class privileges can accrue to individual women and to individual members of a racial minority. At the same time, class-oppressed men, whether they are white or black, have privileges afforded them as men in a sexist society. Similarly, class-oppressed whites, whether they are men or women, have privileges afforded them as whites in a racist society. Spheres of power and oppression divide us deeply in our society, and the schisms between us are often difficult to bridge.

Whereas power is incremental, oppression is cumulative, and those who are poor, black, and female have all of the forces of classism, racism, and sexism bearing down on them. This cumulative oppression is what is meant by the double and

triple jeopardy of women and minorities.

Furthermore, oppression in one sphere is related to the likelihood of oppression in another. If you are black and female, for example, you are much more likely to be poor or working class than you would be as a white male. Census figures show that the incidence of poverty varies greatly by race and gender.

#### Chances of Being Poor in America<sup>30</sup>

White	White	Hispanic	Hispanic	Black	Black
male/	female	male/	female	male/	female
female	head*	female	head*	female	head*
l in 10	l in 4	l in 4	I in 2	l in 4	l in 2

<sup>\*</sup>Persons in families with female householder, no husband present.

In other words, being female and being nonwhite are attributes in our society that increase the chances of poverty and of lower-class standing.

Reality 8: Racism and sexism compound the effects of classism in society.

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27. De Lone, op. cit., pp. 14-19.

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